Participants have to choose one of the following proposed Workshops.

• **International partnership & membership for International Organisations and Networks**

  **Chair:** Dr Lucas Zinner, Vice Director Research Services and International Relations, University of Vienna

  **Description:** The universities have usually cooperation and exchange agreements at different levels: Department, faculty and university level. When are the agreements at the university level appropriate and which principles and guidelines should be used for these agreements? Some university agreements tend to be "sleeping agreements". Is this a problem? If so, how to deal with it?

  The universities are usually members of several networks and organisations like UNICA, EUA, IAU etc. Which are the benefits of being member of different types of networks and organisations? How to make use of it within the universities?

• **Internationalization at Home: Mobility without travelling?**

  **Chair:** Dr Ursula Hans, Director of International Office Humboldt-Universität zu Berlin

  **Description:** In a recent presentation a member of the European Commission voiced his expectation that by 2020 three million students will be mobile within the EU context each year. While the scenario is inspiring, all International Offices have, in fact, to contend with shrinking or stagnating mobility numbers and the reality that about 70% of all students do not study abroad during their course of studies. The presentation will give examples of how learning what study abroad teaches at home has become as important for some universities as increasing their physical mobility is for most of us. Case studies will be presented.